

#### **About Us**

At NAPCO, we understand the weight that plastic carries in our everyday lives. Our 10 years of rapid growth in the industry shows our successful dedication to providing quality can liners for a variety of



markets including: foodservice, janitorial, health care, grocery/convenience, institutional, building maintenance, industrial, municipal and institutional. Our high density and linear low resin bags satisfy the needs of each industry we serve with a variety of sizes and capacities available.

Customers and employees are top priority at NAPCO: without either, it would be impossible for us to have sustained success. We believe in providing an environment that values the work our employees do, fosters encouragement and rewards initiative. We see our employees as part of a team – a well-oiled machine that can't function optimally without every vital cog and wheel.

And, when we have a staff that believes in and enjoys their jobs, then that reflects through to the care of our customers. NAPCO is committed to customer satisfaction with not only our products, but the entire NAPCO experience, from the first contact with one of our dedicated employees to customer care even after delivery. We recognize that, without loyal and dedicated customers, our journey in this industry is short-lived. That's why we go above and beyond by providing:

- Truth in labeling. We publish our true product gauge and case weights.
- Custom label and packaging solutions that are flexible and adaptable to our distributors' needs so that they can brand themselves with distinction among competitors.
- A simplified inventory and product consolidation process providing added savings and reduced frustration due to product complexity.
- Training for our distributors so they can build a lucrative business through loyal customers.

Today, NAPCO stands above the status quo within the can liner manufacturing industry because we are a privately owned company. We live in an age of acquisitions, where many companies are selling out to large corporations in order to grow their business, rather than providing quality products at a fair cost with impeccable customer service. This "bigger at all costs" approach leaves distributors by the wayside – an inconvenient and unnecessary third party in the mega-corporation business world. NAP-CO recognizes that, when you focus on distributors, there is no need for selling out – loyal customers and a valuable, reliable product mean a successful business, plain and simple.

NAPCO is emerging as a new type of industry leader. One defined not by size, but by respect and trust. Our end-goal at

NAPCO is not to be the largest can liner manufacturer, but the best and most trusted in the industry.

#### **Customer Service**

NAPCO is committed to making sure our business partnership is not only lucrative for you, but also easy. That's why we've put together a dedicated and thoroughly trained customer service team to address any questions or concerns you may have about our product line or your order.

Our promise to you: ease in ordering with a real person on the other end. Period.

#### **Production**

We take pride in the NAPCO manufacturing process. That's why you won't see outdated machinery in our production facility – only the latest technologies so we are certain to provide the



highest quality product. NAPCO also recycles high-quality, pre and post-industrial materials for use in our products in order to help alleviate our carbon footprint.

Because we value our employees, they tend to stick around much longer than the average manufacturing worker. This means they are bringing years of expertise and experience to the table, not just in our industry, but with NAPCO products specifically. Loyal, motivated and skilled individuals are far more valuable in producing quality can liners for our customers than any one machine ever will be.

- We only use high-quality resins
- High grade tear-resistance
- Our linear low density can liners have superior dart strength and elasticity to impede punctures and zippering
- Our high density can liners are very strong and pliable
- Refuse spreads evenly with our star-seal bottom
- Case labeling that makes it easier to locate the right bag for individualized needs
- Simple dispensing of bags through the use of compact, coreless rolls
- Leak-proof construction

We believe so strongly in the vitality of our production process, that we are willing to claim our can liners as the best in the business.

## **Quality Control**

Quality control at NAPCO starts with the raw materials we use in the production of our bags. We invest in the highest grade materials to insure the highest quality results. We use state-of-the-art machinery and production processes, monitored by our employees (not just a computer program) to make sure each bag we produce comes out just right, whether it is from our stock product line or a custom product order.

It's not just about the first-rate production facility. We believe that quality control is so important to providing you with a strong product to sell, that our staff personally tests a bag from the production line every 15 minutes. A bag is picked at random and individually checked rigorously for size, gauge, a quality heat seal, puncture resistance, required strength, and that it meets state and federal regulations for our industry.

## NAPCO Quality Guarantee We guarantee that:

- The information on our product labels accurately depict the exact case count, weight, size and strength of the products contained therein.
- Our bags will arrive in an easy-to-use container that is crush resistant and protected, so that you can always present the best product to your customers.
- The seals on all of our bags are as strong as the rest of the bag.

It is our belief that consistently poor quality is not an accident, it is planned deception. To the contrary, consistently high quality is an act of honesty and integrity.

## Warehouse & Shipping

When you order from the NAPCO product line, you can rest assured that your order will be shipped quickly. Our state-of-the-art production facility and large scale warehouse drastically

reduce the possibility of a back-order, keeping you in a favorable position with your loyal customers.

Plus, our centralized warehouse location means that shipping to anywhere in North America is timely and efficient. We have a



strong working relationship with trucking companies in the immediate area, so that we can be sure your order will get to you in the most efficient way possible.

# **Building Your Brand / Growing Your Sales / Increasing Your Profits**

## **Promoting Your Brand**

You're not a delivery service; you're a business owner. Rather than promoting and selling the brand name of a mega-corporation, NAPCO believes our distributors should be able to promote their own brand, putting their own name behind the quality products that NAPCO manufactures. Your customers' loyalty should not be to us, but to you. We believe that distinguishing the products our distributors offer from competitors – gives them an advantage and the opportunity to grow their businesses. We do this through product packaging that showcases your custom logo on a plain white box, emphasizing your name – your brand – and not ours.



## **Sales Support & Training**

At NAPCO, we believe in the business success of our distributors. Sure, it helps our own business succeed in the long run, but that's not entirely our motivation.

Acquiring new can liner customers, and retaining existing ones, relies on the DSR's ability to understand the needs of the end-user, and guide them to the best solution. However, we recognize that understanding and selling can liners can be complex and intimidating. Our can liner experts will provide hands-on support to ensure that your DSR's possess a thorough understanding of our products and their suggested applications. Consider NAPCO your partner for sales support and training. We will not only provide you with quality bags to offer at a fair price, but will help you to build a successful business through hands-on support regarding our extensive product line. Our sales representatives are trained with you in mind; their focus is service and commitment to your success.

NAPCO will make sure that you have every resource needed to enhance the relationship between you and your customers, and exceed your sales goals.

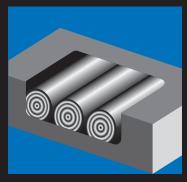
# NAPC **Bag and Film**

Our "RC" & "RB" Liners are manufactured with 100% Virgin Hexene-based LLDPE resins.

These bags are coreless mini rolls and STAR SEALED for maximum performance.

"RC" & "RB" Liners are also available individually folded. Call for details.

All liners are packaged in rugged, white, corrugated cartons.





STAR SEAL BOTTOM

## Virgin Linear Low Density - Clear and Black

	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
4 17"x17"	C/B-1811*	.35	Clear/Black	1000	20/50	10 lbs	150
7	C/B-2201*	.35	Clear/Black	500	10/50	10 lbs	150
Gal 20"x21"	C/B-2211*	.35	Clear/Black	1000	20/50	10 lbs	120
	C/B-2401*	.35	Clear/Black	500	10/50	10 lbs	150
<b>7-10</b> 24"x23"	C/B-2411*	.35	Clear/Black	1000	20/50	10 lbs	120
our	RC/RB-2431	.60	Clear/Black	500	10/50	30 lbs	120
	C/B-3301*	.35	Clear/Black	500	10/50	10 lbs	150
<b>12-16</b> 24"x32"	C/B-3311*	.35	Clear/Black	1000	20/50	10 lbs	120
J	RC/RB-3331	.60	Clear/Black	500	10/50	30 lbs	90
<b>20-30</b> 30"x36"	RC/RB-3721	.50	Clear/Black	250	5/50	20 lbs	150
20-30 30"x36"	RC/RB-3731	.65	Clear/Black	250	5/50	35 lbs	150
<b>30</b> 26"x42"	RC/RB-4331	.75	Clear/Black	250	10/25	50 lbs	120
J	RC/RB-4021	.50	Clear/Black	250	10/25	20 lbs	150
<b>33</b> 33"x39"	RC/RB-4031	.65	Clear/Black	250	10/25	35 lbs	150
	RC/RB-4041	.80	Clear/Black	250	10/25	55 lbs	120
<b>44</b> Brute <sup>™</sup> 37"x44"	RC/RB-4431	.70	Clear/Black	250	10/25	45 lbs	90
	RC/RB-4621	.55	Clear/Black	250	10/25	25 lbs	90
<b>40-45</b> 40"x46"	RC/RB-4631	.70	Clear/Black	250	10/25	45 lbs	90
	RC/RB-4641	.80	Clear/Black	250	10/25	55 lbs	90
	RC/RB-6021	.55	Clear/Black	200	8/25	25 lbs	150
<b>55</b> 36"x58"	RC/RB-6031	.70	Clear/Black	200	8/25	45 lbs	90
Ju.	RC/RB-6041	.80	Clear/Black	200	8/25	55 lbs	90
	RC/RB-4721	.50	Clear/Black	200	8/25	20 lbs	150
<b>56</b> Glutton 43"x47"	RC/RB-4731	.70	Clear/Black	200	8/25	45 lbs	90
	RC/RB-4741	.80	Clear/Black	200	8/25	55 lbs	90
	RC/RB-6121	.55	Clear/Black	200	8/25	25 lbs	120
<b>60</b> 38"x58"	RC/RB-6131	.70	Clear/Black	200	8/25	45 lbs	80
	RC/RB-6141	.80	Clear/Black	200	8/25	55 lbs	80
6Bushel 46"x50"	RC/RB-5041	.80	Clear/Black	100	4/25	55 lbs	150

<sup>\*</sup> Denotes liners are offered in coreless mini rolls only.

## Premium Linear Low Density - Clear, Black, White, Gray, Yellow

	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>12-16</b> 24"x32"	RST2432L-C/W/B	.50	Clear/White/Black	500	10/50	20 lbs	120
Gai	RST3036L-C/W/B	.65	Clear/White/Black	200	4/50	35 lbs	150
20-30 0011 0011	RST3036-C/W/B	.75	Clear/White/Black	200	8/25	50 lbs	150
<b>20-30</b> 30"x36"	RST3036H-C/W/B	.90	Clear/White/Black	200	8/25	60 lbs	150
	RST3036XH-C/W/B/G	1.10	Clear/White/Black/Gray	200	8/25	65 lbs	90
	RST3339L-C/W/B	.65	Clear/White/Black	150	6/25	35 lbs	150
	RST3339-C/W/B	.75	Clear/White/Black	150	6/25	50 lbs	150
	RST3339H-C/W/B	.90	Clear/White/Black	150	6/25	60 lbs	150
<b>33</b> 33"x39"	RST3339XH-C/W/B/G	1.10	Clear/White/Black/Gray	250	10/25	65 lbs	80
Gal 33 X39	RST333913G	1.30	Gray	100	4/25	70 lbs	150
	RST3339X1C	1.50	Clear	100	4/25	80 lbs	150
	RST333917Y	1.70	Yellow	100	4/25	90 lbs	150
	RST3339X2C	2.00	Clear	100	4/25	100 lbs	120
	RST4046L-C/W/B	.65	Clear/White/Black	100	4/25	35 lbs	150
	RST4046-C/W/B	.75	Clear/White/Black	100	4/25	50 lbs	150
	RST4046H-C/W/B	.90	Clear/White/Black	100	4/25	60 lbs	150
<b>40-45</b> 40"x46"	RST4046XH-C/W/B/G	1.10	Clear/White/Black/Gray	125	5/25	65 lbs	120
	RST404613G	1.30	Gray	100	10/10	70 lbs	120
	RST4046X1C	1.50	Clear	100	10/10	80 lbs	90
	RST404617Y	1.70	Yellow	50	5/10	90 lbs	150
	RST4046X2C	2.00	Clear	100	10/10	100 lbs	80
	RST4347L-C/W/B	.65	Clear/White/Black	100	4/25	35 lbs	150
	RST4347-C/W/B	.75	Clear/White/Black	100	4/25	50 lbs	150
	RST4347H-C/W/B	.90	Clear/White/Black	100	4/25	60 lbs	150
<b>56</b> Glutton 43"x47"	RST4347XH-C/W/B/G	1.10	Clear/White/Black/Gray	100	10/10	65 lbs	120
Gal 40 X47	RST434713G	1.30	Gray	100	10/10	70 lbs	90
	RST4347X1C	1.50	Clear	100	10/10	80 lbs	90
	RST434717Y	1.70	Yellow	50	5/10	90 lbs	150
	RST4347X2C	2.00	Clear	100	10/10	100 lbs	80
	RST3858L-C/W/B	.65	Clear/White/Black	100	4/25	35 lbs	150
	RST3858-C/W/B	.75	Clear/White/Black	100	4/25	50 lbs	150
	RST3858H-C/W/B	.90	Clear/White/Black	100	4/25	60 lbs	150
<b>60</b> 38"x58"	RST3858XH-C/W/B/G	1.10	Clear/White/Black/Gray	100	10/10	65 lbs	120
Gal CC ACC	RST385813G	1.30	Gray	100	10/10	70 lbs	90
	RST3858X1C	1.50	Clear	100	10/10	80 lbs	90
	RST385817Y	1.70	Yellow	50	5/10	90 lbs	150
	RST3858X2C	2.00	Clear	100	10/10	100 lbs	80

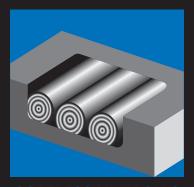


Our "RST" Liners are manufactured with 100% Virgin Hexene-based LLDPE resins.

These bags are coreless mini rolls and STAR SEALED for maximum performance.

"RST" Liners are also available individually folded. Call for details.

All liners are packaged in rugged, white, corrugated cartons.



**CORELESS MINI ROLLS** 

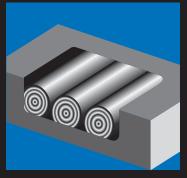


STAR SEAL BOTTOM



Our Two Ply Liners are manufactured with two layers of film. The outside of the bag is black while the inside is gray.

Two Ply Premium bags are coreless mini rolls and Star Sealed for maximum performance.



**CORELESS MINI ROLLS** 



STAR SEAL BOTTOM



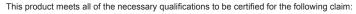
SCS Global Services does hereby certify that an independent assessment has been conducted on behalf of:

## **NAPCO Bag and Film**

For the following product(s):

#### Recycled Bags:

Municipal and Two Ply Premium Liners



Minimum 96% Recycled LDPE/LLDPE with a Minimum 10% Postconsumer and the Balance (86%) Pre-consumer Recycled LDPE/LLDPE Content

Conforms to the SCS Recycled Content Standard V7-0

Registration # SCS-MC-02880



10% POST-CONSUMER 86% PRE-CONSUMER



Hobert J. Hubes

Robert J. Hrubes, Ph.D., Executive Vice President 2000 Powell Street, Ste. 600, Emeryville, CA 94608 USA

# Two Ply Premium Bags - Black/Gray

	ITEM NUMBER	BAG GAUGE	OUTSIDE COLOR	CASE COUNT	ROLLS/ BAGS	Max Dry Load	SKID COUNT
20-30 30"×36"	RTP-3036XH	X-Heavy	Black	200	8/25	75 lbs	90
20-30 30"x36"	RTP-3036XXH	XX-Heavy	Black	100	4/25	90 lbs	150
33 00",00"	RTP-3339XH	X-Heavy	Black	200	8/25	75 lbs	80
33 33"x39"	RTP-3339XXH	XX-Heavy	Black	100	4/25	90 lbs	120
<b>40</b> 33"x47"	RTP-3347XH	X-Heavy	Black	100	4/25	75 lbs	120
<b>40-45</b> 40"×47"	RTP-4047XH	X-Heavy	Black	100	5/20	75 lbs	120
40-45 40"x47"	RTP-4047XXH	XX-Heavy	Black	100	10/10	90 lbs	90
55 00%,50%	RTP-3658XH	X-Heavy	Black	100	10/10	75 lbs	90
55 Gal 36"x58"	RTP-3658XXH	XX-Heavy	Black	100	10/10	90 lbs	80
56ch	RTP-4347XH	X-Heavy	Black	100	5/20	75 lbs	90
<b>56</b> Glutton 43"x47"	RTP-4347XXH	XX-Heavy	Black	100	10/10	90 lbs	80
60 00" 50"	RTP-3858XH	X-Heavy	Black	100	5/20	75 lbs	90
<b>60</b> 38"x58"	RTP-3858XXH	XX-Heavy	Black	100	5/20	90 lbs	80



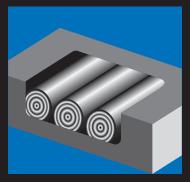
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	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>7-10</b> 24"x23"	RM2423H	1.0N-H	Black	500	10/50	40 lbs	90
12-16 <sub>24"x32"</sub>	RM2432H	1.0N-H	Black	500	10/50	40 lbs	90
Gal 24 X32	RM2432XH	1.5N-XH	Black	250	10/25	55 lbs	120
	RM303610	1 MIL	Black	250	10/25	60 lbs	90
	RM3036H	1.5N-H	Black	250	10/25	65 lbs	120
<b>20-30</b> 30"x36"	RM3036XH	1.5N-XH	Black	250	10/25	70 lbs	80
Gai	RM3036XXH	1.5N-XXH	Black	250	10/25	75 lbs	90
	RM303615	1.5 MIL	Black	250	10/25	80 lbs	70
30 06",40"	RM264210	1 MIL	Black	100	4/25	60 lbs	150
<b>30</b> 26"x42"	RM264215	1.5 MIL	Black	100	5/20	80 lbs	150
	RM333910	1 MIL	Black	250	10/25	60 lbs	120
	RM3339H	1.5N-H	Black	100	5/20	65 lbs	150
	RM3339XH	1.5N-XH	Black	100	5/20	70 lbs	150
	RM3339XXH	1.5N-XXH	Black	100	5/20	75 lbs	150
<b>33</b> 33"x39"	RM333915	1.5 MIL	Black	100	5/20	80 lbs	150
Gai	RM3339SH	2.0N-SH	Black	100	5/20	85 lbs	120
	RM3339XSH	2.0N-XSH	Black	100	5/20	90 lbs	120
	RM3339XXSH	2.0N-XXSH	Black	100	5/20	95 lbs	120
	RM333920	2 MIL	Black	100	5/20	100 lbs	120
	RM334810	1 MIL	Black	100	5/20	60 lbs	150
<b>30-40</b> 33"x48"	RM334815	1.5 MIL	Black	100	5/20	80 lbs	120
Gal	RM334820	2 MIL	Black	100	5/20	100 lbs	90
	RM404610	1 MIL	Black	100	5/20	60 lbs	150
	RM4046H	1.5N-H	Black	100	5/20	65 lbs	120
	RM4046XH	1.5N-XH	Black	100	5/20	70 lbs	120
	RM4046XXH	1.5N-XXH	Black	100	5/20	75 lbs	120
<b>40-45</b> 40"x46"	RM404615	1.5 MIL	Black	100	5/20	80 lbs	120
Gal	RM4046SH	2.0N-SH	Black	100	5/20	85 lbs	120
	RM4046XSH	2.0N-XSH	Black	100	5/20	90 lbs	90
	RM4046XXSH	2.0N-XXSH	Black	100	10/10	95 lbs	80
	RM404620	2 MIL	Black	100	10/10	100 lbs	80
	RM434710	1 MIL	Black	100	5/20	60 lbs	120
	RM4347H	1.5N-H	Black	100	5/20	65 lbs	120
	RM4347XH	1.5N-XH	Black	100	5/20	70 lbs	120
	RM4347XXH	1.5N-XXH	Black	100	5/20	75 lbs	120
<b>56</b> Glutton 43"x47"	RM434715	1.5 MIL	Black	100	5/20	80 lbs	90
Gal	RM4347SH	2.0N-SH	Black	100	10/10	85 lbs	80
	RM4347XSH	2.0N-XSH	Black	100	10/10	90 lbs	80
	RM4347XXSH	2.0N-XXSH	Black	100	10/10	95 lbs	80
	RM434720	2.0 MIL	Black	100	10/10	100 lbs	70
	RM385810	1.0 MIL	Black	100	5/20	60 lbs	150
	RM3858H	1.5N-H	Black	100	5/20	65 lbs	120
	RM3858XH	1.5N-XH	Black	100	5/20	70 lbs	120
	RM3858XXH	1.5N-XXH	Black	100	10/10	75 lbs	120
<b>60</b> 38"x58"	RM385815	1.5 MIL	Black	100	5/20	80 lbs	80
Gai	RM3858SH	2.0N-SH	Black	100	10/10	85 lbs	80
	RM3858XSH	2.0N-XSH	Black	100	10/10	90 lbs	80
	RM3858XXSH	2.0N-XXSH	Black	100	10/10	95 lbs	80
	RM385820	2.0 MIL	Black	100	10/10	100 lbs	70
6	RM465010	1.0 MIL	BLACK	100	5/20	60 lbs	90
6Bushel 46"x50"	RM465015	1.5 MIL	BLACK	100	10/10	80 lbs	80
<b>60</b> 51"x48"	RM514810	1.0 MIL	BLACK	100	5/20	60 lbs	120
dai	RM436015	1.5 MIL	BLACK	100	10/10	80 lbs	80
Fitzall 43"x60"	RM436020	2.0 MIL	BLACK	100	10/10	100 lbs	70

# NAPC Bag and Film

"RM" Liners are the heaviest, true gauge recycled can liners available. These are our most popular liners.

"RM" Liners are also available Individually Folded. Call for details.

All liners are supplied with a STAR SEAL bottom and packaged in rugged, white, corrugated cartons.



**CORELESS MINI ROLLS** 



#### **STAR SEAL BOTTOM**

#### **Gauge Guide**

N = Nominal

H = Heavy

XH = Extra Heavy

XXH = Extra Extra Heavy

SH = Super Heavy

XSH = Extra Super Heavy

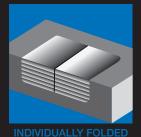
XXSH = Extra Extra Super Heavy



Our Steel Bag liners have a distinctive steel coloring that when combined with a special blend of LLDPE resins, make this bag one of our strongest liners available.

The high-quality STAR SEAL bottom provides excellent leakproof performance.

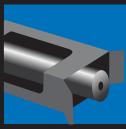
All liners are packaged in rugged, white, corrugated cartons.





Our Drum Liners are made of 100% virgin material.

All Drum Liners are on a 3" cored roll.





**Linear Low - Steel Bags** 

		ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	MAX DRY LOAD	SKID COUNT
<b>30</b> Gal	<i>30"x36"</i>	SIL-3770	1.50	Silver	100	80 lbs	150
<b>33</b> Gal	33"x40"	SIL-4070	1.50	Silver	100	80 lbs	150
<b>40</b> Gal	39"x46"	SIL-4870	1.70	Silver	50	90 lbs	150
<b>55</b> Gal	39"x56"	SIL-6070	1.70	Silver	50	90 lbs	150
56Gluttor Gal	43"x48"	SIL-4770	1.70	Silver	50	90 lbs	150

## **Linear Low - Drum Liners**

	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	SKID COUNT
	DL3863135	1.35	Clear	100	1/100	60
	DL386318	1.80	Clear	50	1/50	60
	DL386318B	1.80	Black	50	1/50	60
7	DL386327	2.70	Clear	50	1/50	50
	DL386327B	2.70	Black	50	1/50	50
	DL386340	4.00	Clear	50	1/50	50
	DL386360	6.00	Clear	50	1/50	50



## Linear Low - Yellow Infectious Linen Bags On Rolls (Printed)

		ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>30</b> Gal	33"x39"	IL3339	1.30	Yellow	200	8/25	70 lbs	80
45 Gal	40"x47"	IL4047	1.30	Yellow	150	6/25	70 lbs	80

## Linear Low - Blue Soiled Linen Bags On Rolls (Printed)

	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>12-16</b> 24"x31"	SL2431	1.30	Blue	200	8/25	40 lbs	120
<b>33</b> 30"x43"	SL3043	1.30	Blue	150	6/25	70 lbs	90
<b>44</b> 37"x50"	SL3750	1.30	Blue	150	6/25	70 lbs	80

## Linear Low - Red Infectious Waste Bags On Rolls (Printed)

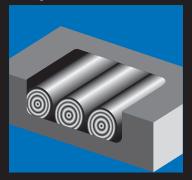
	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>7-10</b> 24"x24"	IW2424	1.30	Red	500	10/50	40 lbs	80
<b>12-16</b> 24"x31"	IW2431	1.30	Red	250	10/25	40 lbs	90
<b>30</b> 30"x37"	IW3037	1.30	Red	100	5/20	70 lbs	150
<b>33</b> 33"x39"	IW3043	1.30	Red	200	8/25	70 lbs	80
<b>33</b> 33"x39"	IW3339	1.30	Red	200	8/25	70 lbs	90
45 40"x47"	IW4047	1.30	Red	150	6/25	70 lbs	80
	IW4047H	2.00	Red	100	10/10	100 lbs	80
<b>45</b> 38"x48"	IW3848	1.30	Red	100	4/25	70 lbs	90



NAPCO's Yellow Infectious are printed with a six-inch Biohazard symbol and warning message in English and Spanish. Printing is in black ink, one side, random repeat. All bags are supplied with a STAR SEAL bottom and are packed in rugged, white corrugated cartons.

NAPCO's Blue Soiled Linen Bags are printed with a warning message in English and Spanish. Printing is in black ink, one side, random repeat. All bags are supplied with a STAR SEAL bottom and are packed in rugged, white corrugated cartons.

NAPCO's Red Infectious Waste Liners are guaranteed to provide film impact resistance greater than 165 grams and film tear strength greater than 480 grams when tested in accordance with ASTM D-1922-94a and ASTM D-1709-97. All film colorants are non-metallic. The liners are printed with a six inch diameter Biohazard Symbol and warning message in English and Spanish. All printing is in black ink, one side, random repeat. The liners are supplied with a STAR SEAL bottom and are packed in rugged, white corrugated cartons.



**CORELESS MINI ROLLS** 



STAR SEAL BOTTOM

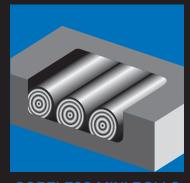
# **NAPC Bag and Film**

Our High Density Liners contain 100% virgin High Molecular weight, High Density Polyethylene Resin.

All high density liners are manufactured with a STAR SEAL bottom and are on coreless mini rolls.

All high density liners are available in either natural (N) or black (K).

All liners are packaged in rugged, white corrugated cartons.



**CORELESS MINI ROLLS** 



STAR SEAL BOTTOM

## **High Density - True Micron**

			9				
	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
4 17"x18"	NR171806 N/K	6	Natural/Black	2000	20/100	15 lbs	150
Gal 17 X 10	NR171808 N/K	8	Natural/Black	2000	20/100	20 lbs	150
7 20"×22"	NR202206 N/K	6	Natural/Black	2000	20/100	15 lbs	90
Gal 20"x22"	NR202208 N/K	8	Natural/Black	2000	20/100	20 lbs	90
<b>7-10</b> 24"x24"	NR242406 N/K	6	Natural/Black	1000	20/50	15 lbs	150
Gal 24 X24	NR242408 N/K	8	Natural/Black	1000	20/50	20 lbs	120
<b>12-16</b> 24"x33"	NR243306 N/K	6	Natural/Black	1000	20/50	15 lbs	120
<b>12-16</b> 24"x33"	NR243308 N/K	8	Natural/Black	1000	20/50	20 lbs	120
	NR303708 N/K	8	Natural/Black	500	10/50	20 lbs	150
<b>30</b> 30"x37"	NR303710 N/K	10	Natural/Black	500	10/50	30 lbs	120
Gal 30 X37	NR303713 N/K	13	Natural/Black	500	10/50	50 lbs	90
	NR303716 N/K	16	Natural/Black	500	10/50	75 lbs	80
	NR334008 N/K	8	Natural/Black	500	10/50	20 lbs	120
	NR334011 N/K	11	Natural/Black	500	10/50	35 lbs	90
	NR334013 N/K	13	Natural/Black	500	10/50	50 lbs	80
<b>33</b> 33"x40"	NR334016 N/K	16	Natural/Black	250	10/25	75 lbs	120
dai	NR334017 N/K	17	Natural/Black	250	10/25	80 lbs	120
	NR334019 N/K	19	Natural/Black	250	10/25	85 lbs	120
	NR334022 N/K	22	Natural/Black	250	10/25	85 lbs	90
	NR366012 N/K	12	Natural/Black	200	8/25	45 lbs	120
55	NR366014 N/K	14	Natural/Black	200	8/25	55 lbs	120
36"x60"	NR366017 N/K	17	Natural/Black	200	8/25	80 lbs	90
	NR366022 N/K	22	Natural/Black	150	10/15	85 lbs	90
	NR374612 N/K	12	Natural/Black	250	10/25	45 lbs	120
<b>44</b> Brute 37"x46"	NR374614 N/K	14	Natural/Black	250	10/25	55 lbs	120
GG.	NR374616 N/K	16	Natural/Black	250	10/25	75 lbs	90
	NR404810 N/K	10	Natural/Black	250	10/25	30 lbs	150
	NR404812 N/K	12	Natural/Black	250	10/25	45 lbs	120
	NR404814 N/K	14	Natural/Black	250	10/25	55 lbs	120
<b>45</b> 40"x48"	NR404816 N/K	16	Natural/Black	250	10/25	75 lbs	90
Gai	NR404817 N/K	17	Natural/Black	250	10/25	80 lbs	90
	NR404819 N/K	19	Natural/Black	200	8/25	85 lbs	120
	NR404822 N/K	22	Natural/Black	150	10/15	85 lbs	90
	NR434812 N/K	12	Natural/Black	200	8/25	45 lbs	150
	NR434814 N/K	14	Natural/Black	200	8/25	55 lbs	120
<b>56</b> Glutton <sup>™</sup> 43"x48"	NR434816 N/K	16	Natural/Black	200	8/25	75 lbs	120
Gai	NR434817 N/K	17	Natural/Black	200	8/25	80 lbs	120
	NR434822 N/K	22	Natural/Black	150	10/15	85 lbs	90
	NR386012 N/K	12	Natural/Black	200	8/25	45 lbs	120
<b>60</b> 38"x60"	NR386014 N/K	14	Natural/Black	200	8/25	55 lbs	120
38"x60"	NR386017 N/K	17	Natural/Black	200	8/25	80 lbs	90
	NR386022 N/K	22	Natural/Black	150	10/15	85 lbs	90
<b>63</b> 48"x60"	NR486024 N/K	24	Natural/Black	100	10/10	90 lbs	80
Gai							

## **High Density - Competitor Series**

	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>12-16</b> 24"x33"	NCSR243306 N/K	6N mic	Natural/Black	1000	20/50	15 lbs	120
Gal 24 X33	NCSR243308 N/K	8N mic	Natural/Black	1000	20/50	20 lbs	120
	NCSR303710 N/K	10N mic	Natural/Black	500	10/50	30 lbs	120
30"x37"	NCSR303713 N/K	13N mic	Natural/Black	500	10/50	50 lbs	120
	NCSR303716 N/K	16N mic	Natural/Black	500	10/50	75 lbs	90
	NCSR334011 N/K	11N mic	Natural/Black	500	10/50	35 lbs	90
	NCSR334013 N/K	13N mic	Natural/Black	500	10/50	50 lbs	90
<b>33</b> 33"x40"	NCSR334016 N/K	16N mic	Natural/Black	250	10/25	75 lbs	150
<b>33</b> 33"x40"	NCSR334017 N/K	17N mic	Natural/Black	250	10/25	80 lbs	150
	NCSR334019 N/K	19N mic	Natural/Black	250	10/25	85 lbs	120
	NCSR334022 N/K	22N mic	Natural/Black	250	10/25	85 lbs	90
	NCSR366012 N/K	12N mic	Natural/Black	200	8/25	45 lbs	150
55 002.002	NCSR366014 N/K	14N mic	Natural/Black	200	8/25	55 lbs	120
36"x60"	NCSR366017 N/K	17N mic	Natural/Black	200	8/25	80 lbs	120
	NCSR366022 N/K	22N mic	Natural/Black	150	10/15	85 lbs	120
	NCSR374612 N/K	12N mic	Natural/Black	250	10/25	45 lbs	150
<b>44</b> Brute <sup>™</sup> 37"x46"	NCSR374614 N/K	14N mic	Natural/Black	250	10/25	55 lbs	120
	NCSR374616 N/K	16N mic	Natural/Black	250	10/25	75 lbs	120
	NCSR404810 N/K	10N mic	Natural/Black	250	10/25	30 lbs	150
	NCSR404812 N/K	12N mic	Natural/Black	250	10/25	45 lbs	120
	NCSR404814 N/K	14N mic	Natural/Black	250	10/25	55 lbs	120
<b>45</b> 40"x48"	NCSR404816 N/K	16N mic	Natural/Black	250	10/25	75 lbs	90
	NCSR404817 N/K	17N mic	Natural/Black	250	10/25	80 lbs	90
	NCSR404819 N/K	19N mic	Natural/Black	200	8/25	85 lbs	90
	NCSR404822 N/K	22N mic	Natural/Black	150	10/15	85 lbs	120
	NCSR434812 N/K	12N mic	Natural/Black	200	8/25	45 lbs	150
	NCSR434814 N/K	14N mic	Natural/Black	200	8/25	55 lbs	120
<b>56</b> Glutton <sup>™</sup> 43"x48"	NCSR434816 N/K	16N mic	Natural/Black	200	8/25	75 lbs	120
	NCSR434817 N/K	17N mic	Natural/Black	200	8/25	80 lbs	120
	NCSR434822 N/K	22N mic	Natural/Black	150	10/15	85 lbs	120
	NCSR386012 N/K	12N mic	Natural/Black	200	8/25	45 lbs	120
<b>60</b> 38"x60"	NCSR386014 N/K	14N mic	Natural/Black	200	8/25	55 lbs	120
Gal 38"x60"	NCSR386017 N/K	17N mic	Natural/Black	200	8/25	80 lbs	90
	NCSR386022 N/K	22N mic	Natural/Black	150	10/15	85 lbs	120
<b>63</b> 48"x60"	NCSR486024 N/K	24N mic	Natural/Black	100	10/10	90 lbs	90



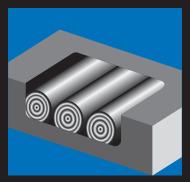
NAPCO's High Density Competitor Series is available in special gauges that will perform on a level equivalent to traditional high density liners, but aggressively priced for cost-conscious buyers.

Our High Density Liners contain 100% virgin High Molecular weight, High Density Polyethylene Resin.

All high density liners are manufactured with a STAR SEAL bottom and are on coreless mini rolls.

All high density liners are available in either natural (N) or black (K).

All liners are packaged in rugged, white corrugated cartons.



**CORELESS MINI ROLLS** 



STAR SEAL BOTTOM

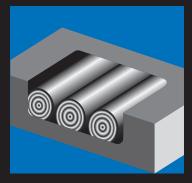
# NAPC Bag and Film

NAPCO's VNR Series is designed to be the lowest price alternative available; for a high density can liner. In addition to being manufactured at a thinner gauge than traditional high density liners, the VNR Series is also manufactured slightly shorter, allowing for the most competitive price possible.

Our High Density Liners contain 100% virgin High Molecular weight, High Density Polyethylene Resin.

All high density liners are manufactured with a STAR SEAL bottom and are on coreless mini rolls.

All liners are packaged in rugged, white corrugated cartons.



CORELESS MINI ROLLS



STAR SEAL BOTTOM

## **High Density - VNR Series**

	ITEM NUMBER	BAG GAUGE	COLOR	CASE COUNT	ROLLS/ BAGS	MAX DRY LOAD	SKID COUNT
<b>7-10</b> 24"x23"	VNR242406N	6N mic	Natural	1000	20/50	12 lbs	150
7-10 24"x23"	VNR242408N	8N mic	Natural	1000	20/50	15 lbs	150
<b>12-16</b> 24"x31"	VNR243306N	6N mic	Natural	1000	20/50	12 lbs	150
Gal 24 X31	VNR243308N	8N mic	Natural	1000	20/50	15 lbs	120
20-30 30"x36"	VNR303710N	10N mic	Natural	500	10/50	25 lbs	120
20-30 30"x36"	VNR303713N	13N mic	Natural	500	10/50	45lbs	120
	VNR3334011N	11N mic	Natural	500	10/50	30 lbs	90
<b>33</b> 33"x39"	VNR334013N	13N mic	Natural	500	10/50	45 lbs	80
	VNR334016N	16N mic	Natural	250	10/25	70 lbs	150
	VNR404812N	12N mic	Natural	250	10/25	40 lbs	150
40-45 39"x46"	VNR404814N	14N mic	Natural	250	10/25	50 lbs	150
40-45 39"x46"	VNR404816N	16N mic	Natural	250	10/25	70 lbs	120
	VNR404822 N/K	22N mic	Natural/Black	150	6/25	80 lbs	120
	VNR434812N	12N mic	Natural	200	8/25	40 lbs	150
<b>56</b> Glutton 43"x46"	VNR434814N	14N mic	Natural	200	8/25	50 lbs	120
Gal 43" X46"	VNR434816N	16N mic	Natural	200	8/25	70 lbs	120
	VNR434822 N/K	22N mic	Natural/Black	150	6/25	80 lbs	120
	VNR386014N	14N mic	Natural	200	8/25	50 lbs	120
<b>60</b> 38"x58"	VNR386016N	16N mic	Natural	200	8/25	70 lbs	120
	VNR386022 N/K	22N mic	Natural/Black	150	6/25	80 lbs	90

# Selling Bags Made Easy

### **Understanding Can Liner Terminology**

**Resin:** The basic raw material used in can liner manufacturing. The two basic types most commonly used are High Density Linear Low Density

**Gauge:** The measure of a can liner's thickness. Usually expressed in mills or microns.

Mil: A Thousandth of an inch. Linear Low-density can liners range from .30 to 6.0 mils. Convert a mil to a micron by multiplying by 25.4.

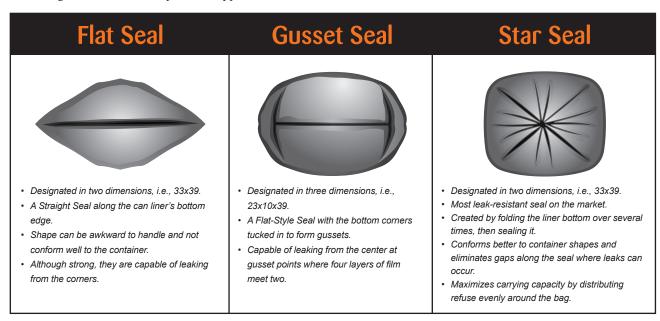
**Micron:** One millionth of a meter. High-density can liners can range from 6-24 microns. Convert a micron to a mil by dividing by 25.4.

**Post-consumer:** Material defined as waste material generated by households or by commercial, industrial and institutional facilities in their role as end-users of the product, which can no longer be used for its intended purpose.

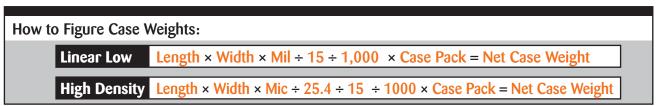
**Post-industrial:** Material defined as waste material that has been generated from a manufacturing process, and has not been introduced into the consumer market.

### **Understanding Can Liner Bottom Seals**

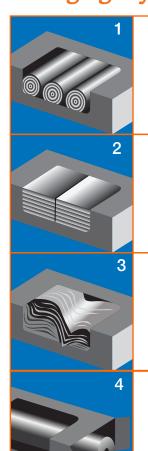
Following are the three most prevalent types of can liner bottom seals:



## **Helpful Formulas:**



## **Packaging Styles**



#### **CORELESS MINI ROLLS (1)**

- Simplifies inventory control, distribution and accountability.
- Single rolls can be stored in multiple locations for convenient access.
- Inventory is easy to monitor, assisting with theft prevention.
- Open end of the bag is always dispensed first for labor efficiency.

#### **INDIVIDUALLY FOLDED BAGS (2)**

- Single, folded bags can be dispensed either from the carton or stored in multiple locations.
- Bags can still be accessed, even when cartons are stacked.

#### **GANG FOLDED BAGS (3)**

- Outdated method of packaging consisting of several bags overlapped and placed into a case in no particular order.
- Overlapping bags make single bag dispensing difficult.
- Inventory control, distribution and accountability is very difficult.

#### **CORED ROLLS (4)**

- Similar to a roll of paper towels, cored rolls can liners are rolled together on cardboard cylinders.
- Cartons are specially designed for cored rolls to dispense from within.
- Cored rolls can be mounted and dispensed from outside the carton.
- Ideal packaging style for larger bags

## Step by Step Guide to Finding the Perfect Liner



#### Determine the correct can liner size:

One of the most common mistakes in selling can liners, is selling a liner that does not properly fit the receptacle. A liner that falls inside the receptacle is too small, while a liner that has to be knotted at the top of the receptacle is too big. Selling a liner that is

too big or too small for the container, opens the door for a competitor to take your business with a properly fitted product. A properly fitted liner has between three to five inches hanging over the top of the container.

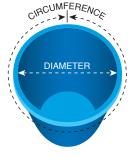
Often, receptacles have the gallon capacity printed or molded on them. If you cannot find the gallon capacity on the receptacle, you can use the following formula to determine the correct size can liner.

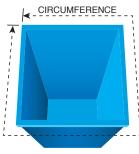
Width: To calculate the proper width of the can liner for your container, divide the circumference of the container by 2.

**Square Circumference:** Sum of all 4 sides.

**Round Circumference:** Diameter multiplied by 3.14.

Length: For round or square containers, add 4-5 inches (for overhang) to the height of the container.







#### **Determine the Correct Resin Type**

Resin is the basic raw material used in the manufacturing of plastic bags. The two most commonly used resins in manufacturing plastic can liners are Linear Low Density and High Density.

#### LINEAR LOW DENSITY RESIN BAGS

#### Film Characteristics:

- Best product choice for disposal of waste with sharp or jagged edges
- Excellent film stretch properties maximizes tear resistance and minimizes punctures
- Available in flat or star seal bottom
- Packaged in interleaved coreless rolls or individually folded

#### **Ideal Product For:**

- Building Maintenance
- Industrial Applications
- Educational Institutions
- Food service areas with high a percentage of sharp objects
- Outdoor receptacles, Public Parks and Recreational Areas

#### HIGH DENSITY RESIN BAGS

#### Film Characteristics:

- Thinner gauges are more cost effective and contribute less plastic to the environment
- Star seal bottom
- Packaged in coreless mini rolls
- Limited film stretch, puncture and tear resistance / Not ideal for disposal of sharp objects

#### **Ideal Product For:**

- Office buildings and restrooms
- Lodging and healthcare, linen collection and guest room trash
- Grocery and convenience
- Food service areas with high percentage of paper or wet, bulky trash
- Packaging and food storage (clear bags)



#### **Determine the Required Bag Strength**

Can liners are available in many different gauges (film thickness), which determine the can liner's strength. Generally, the thicker the gauge, the more weight the can liner can hold.

The cost of a can liner increases as the bags' gauge gets thicker, therefore, the goal is to sell the thinnest bag possible that can perform for the application without failing. To simplify this process, NAPCO publishes the maximum dry load (weight) capacity of each bag. This allows you to simply determine the average weight of the waste going into the liner, and then find the closest max dry load corresponding to that weight.



#### Determine the Color

Can liner color is often a matter of personal preference, although, as indicated below, it can also serve a purpose.

Opaque Colors: Black, Gray, Silver, Yellow (Applications where trash needs to be concealed)

White (Helps to convey a sanitary appearance and atmosphere)

**Transparent:** Clear, Natural (Applications where trash needs to be monitored, such as theft prevention, sorting recycled material, and linen collection)



## **Check Out Our App!**

Go to iTunes or Android, and search NapcoCalc.

## How Much Is That Low Price Costing You?

LOW PRICE VS. LOW COST

Inconsistent Quality
Missed Deliveries
Extended Lead Times
Duplicated / High Inventory Cost
Stocking Items Only
Poor Customer Service

Consistent Quality
On-time Deliveries
Shorter Lead Times
Streamlined Inventory
Custom Products
Unparalleled Customer Service

"There is hardly anything in the world that someone cannot make a little worse and sell a little cheaper, and the people who consider price alone are that person's lawful prey. It's unwise to pay too much, but it's worse to pay too little. When you pay too much, you lose a little money — that is all. When you pay too little, you sometimes lose everything, because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot — it can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run, and if you do that you will have enough to pay for something better."

Quote most commonly attributed to John Ruskin ~ 19th century English Philosopher



Your Low Cost Can Liner Supplier.



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